

## Scott Insurance Named a Best Practices Agency for 2022

Scott Insurance has been named a Best Practices Agency for 2022, marking the 29th consecutive year the agency has been included among the elite group of independent insurance agencies throughout the United States. This recognition of operational excellence and employment of industry best practices was awarded this year to only 282 agencies out of over 2,600 nominated agencies.



"We are proud to be identified as a forward-thinking leader in our industry," said Keith Mann, COO/CFO of Scott Insurance. "This continued recognition is a reflection of our ongoing commitment to forging strong partnerships with our clients through our unparalleled service delivery and operational excellence."

Founded in 1993, the annual Best Practices Study is a joint initiative of Reagan Consulting and the Independent Insurance Agents & Brokers of America (IIABA or Big "I"). The study compiles benchmarking data on the key metrics of agency performance and value, including revenue growth and profitability, financial stability, expense management, and sales and operations productivity. The highest performing firms earn the prestigious "Best Practices Agency" status.

## **About IIABA**

Founded in 1896, Independent Insurance Agents & Brokers of America, Inc., is the nation's oldest and largest national association of independent insurance agents and brokers, representing a network of more than 300,000 agents, brokers and their employees nationally. Its members are businesses that offer customers a choice of policies from a variety of insurance companies. Independent agents and brokers offer all lines of insurance – property, casualty, life and health – as well as employee benefit plans and retirement products. Web address: www.independentagents.com.

## **About Regan Consulting**

Reagan Consulting is a financial and management consulting firm specializing in services to the insurance distribution system. Clients include the leading brokers, agents, and bank-insurance programs in the United States. They provide thought leadership to the banking and insurance industries through perennial research, seminars, and other industry forums.