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FOR MORE INFORMATION:
Brett Crisp, Scott Insurance
336-510-0103, bcrisp@scottins.com
www.scottins.com

Press release **For Immediate Release**

Ian Lawrence Joins Scott Insurance as Benefits Consultant in Charlotte

CHARLOTTE, N.C., March 19, 2018 - Scott Insurance has appointed Ian Lawrence as a Benefits Consultant in its Charlotte office.

Lawrence joins Scott with seven years of experience working in employee benefits and insurance. As a Benefits Consultant he advises middle-market companies on comprehensive employee benefits strategy with a specialized focus on group health captives, healthcare funding and plan design.

Prior to joining Scott, Lawrence served for six years as a Sergeant in the United States Marine Corps, with multiple tours to Iraq and Afghanistan. Following his military career, he worked in the recruitment and staffing industry before joining a Fortune 100 commercial insurance company where he held multiple roles in operations, client management, and sales and distribution serving clients throughout the Southeast and Mid-Atlantic regions.



Lawrence received a Bachelor of Arts in political science from the University of North Carolina at Chapel Hill. He is also an Honor Graduate of the Marine Corps' Leadership Development program.

Ian Lawrence can be reached at 704-644-8992 or ilawrence@scottins.com.

About Scott Insurance

Scott Insurance, a division of James A. Scott & Son, Inc., is one of the largest independent, employee-owned agencies in the Southeast. Headquartered in Lynchburg, Va., the company has additional offices in Charlotte, Greensboro and Raleigh, North Carolina; Knoxville and Nashville, Tennessee; Greenville, South Carolina; and Richmond and Roanoke, Virginia; and captive insurance operations in Grand Cayman and the United States. Scott serves the risk management, employee benefits and insurance needs of middle-market companies.