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For Immediate Release

Scott Insurance Named a Best Practices Agency for the 25th Consecutive Year

LYNCHBURG, Va., August 20, 2018 – Scott Insurance has been named a Best Practices Agency for 2018, marking the 25th consecutive year the agency has been recognized for employing operational excellence and best practices in the insurance industry. Scott is one of only three independent agencies in the United States to receive the distinction each year since it was launched in 1993 by Independent Insurance Agents & Brokers of America, Inc.



“We are honored to be recognized once again as a leader in our industry,” said Hutch Mauck, President of Scott Insurance. “Our ongoing commitment to remain focused on our core values has allowed us to consistently maintain this recognition over the last 25 years as a strong and sound business partner.”

Each year, IIABA and Reagan Consulting, an Atlanta-based management consulting firm, join forces to study the country’s leading independent agencies in six revenue categories. The agencies comprising the study groups are selected every third year through a comprehensive nomination and qualifying process and awarded a “Best Practices Agency” designation. Selected agencies retain their status during the three-year cycle by submitting extensive financial and operational data for review each year. The annual survey and study document the business practices of the selected agencies and urges others to adopt similar practices.

About Scott Insurance

Scott Insurance, a division of James A. Scott & Son, Inc., is one of the largest independent agencies in the Southeast. Headquartered in Lynchburg, Va., the company has additional offices in Charlotte, Greensboro and Raleigh, North Carolina; Knoxville and Nashville, Tennessee; Greenville, South Carolina; and Richmond and Roanoke, Virginia; and captive insurance operations in Grand Cayman and the United States.

About IIABA

Founded in 1896, Independent Insurance Agents & Brokers of America, Inc. is the nation’s oldest and largest national association of independent insurance agents and brokers, representing a network of more than 300,000 agents, brokers and their employees nationally. Its members are businesses that offer customers a choice of policies from a variety of insurance companies. Independent agents and brokers offer all lines of insurance – property, casualty, life and health – as well as employee benefit plans and retirement products. Web address: www.independentagents.com.