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Due Diligence Consulting Services

Scott Insurance offers expert analysis and assessment of the risks associated with mergers, acquisitions and investments. Our due diligence process is guided by our unique and comprehensive approach to risk that can uncover blind spots on the front end and enhance financial opportunity.

► Quality of Risk Analysis & Report

At Scott, we provide a holistic review of a company's risk management, insurance and employee benefits programs, processes and procedures. With a focus on operations, human resources and culture, we have a proven record of helping businesses identify, manage and mitigate M&A-related risk.

Our due diligence risk services include:

- ❑ Insurance Coverage, Quality & Gap Analysis
- ❑ Operational & Cultural Corporate Risk Evaluation
- ❑ Identification of Risk Exposures and Liabilities
- ❑ Contractual Risk Transfer Analysis
- ❑ Risk Financing Strategy Analysis
- ❑ Safety & Human Capital Program Audits
- ❑ Frequency/Severity Claim & Reserve Analysis
- ❑ Specific Deal-related Insurance Solutions
(*Representations & Warranties, Tail Liability, Run-off, Professional Liability, etc.*)
- ❑ Employee Benefits Benchmarking
- ❑ Insurance Program Consolidations
- ❑ International Risk Exposure Review

► M&A Industry Experience

We have consulted on merger & acquisition deals in a variety of industries, including:

- | | |
|------------------------|------------------------|
| ✓ Agriculture | ✓ Hospitality |
| ✓ Aviation | ✓ Logistics |
| ✓ Auto services | ✓ Manufacturing |
| ✓ Construction | ✓ Real Estate |
| ✓ Distribution | ✓ Retail |
| ✓ Furniture | ✓ Textile |
| ✓ Healthcare | ✓ Wholesale |

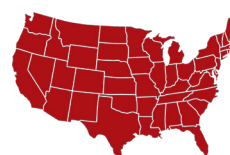
► About Scott Insurance



150+
years in business and a
commitment to 150 more



\$1 Billion
in premiums in 2017



Clients with
operations in all
50 States and
internationally

Scott Insurance, a division of James A. Scott & Son, Inc., has offices in Charlotte, Greensboro and Raleigh, North Carolina; Greenville, South Carolina; Knoxville and Nashville, Tennessee; and Lynchburg, Richmond and Roanoke, Virginia; and captive insurance operations in Grand Cayman and the United States.