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Press Release

For Immediate Release

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Scott Benefit Services Joins NAHU's Principals Council

GREENSBORO, N.C., October 17, 2017 - Scott Benefit Services has accepted an invitation to join the National Association of Health Underwriters' (NAHU) Principals Council, a group of elite agencies and brokers with significant influence on legislative and regulatory issues on the federal level. The NAHU focuses on legislative issues that impact health insurance, specifically employer-sponsored coverage. Their advocacy efforts promote affordable and responsible private health insurance market solutions.

The Principals Council includes representatives from some of the top agencies in the country – agencies with significant legislative influence and more sophisticated regulatory concerns. Members of the group attend top-level meetings with White House staff, members of Congress and federal agency leadership.

“Scott Benefit Services is proud to be included in a group that holds such significant influence on the future of healthcare in our country,” said Sean Willoughby-Ray, Vice President and Scott Benefit Services Practice Lead. “Having a seat at the table within the inner circle of healthcare reform allows us to step up our continual efforts to improve the options and market conditions for our clients.”

Greg Stancil, Director of Healthcare Reform and Senior Account Executive, will represent Scott Benefit Services on the Council. Stancil has diligently managed Scott's response to healthcare reform. He is regarded as an expert on the employer impacts of the Affordable Care Act (ACA) and regularly speaks at industry events and healthcare reform workshops across the country. Additionally, he is a regular contributor on the Scott Performance Thinking blog where he monitors healthcare reform activity and shares important updates and insights for employers. Stancil is a Registered Health Underwriter (RHU), Chartered Healthcare Consultant (ChHC) and received a Certificate of Studies in Healthcare Reform.

“My work has primarily centered on healthcare reform for many years, advocating for and educating employers,” said Stancil. “I look forward to the opportunity to work at this high level on behalf of our clients and, ultimately, the individuals and families they insure.”

About Scott Benefit Services

Scott Benefit Services, a division of James A. Scott & Son, Inc., is one of the largest independent agencies in the Southeast. Headquartered in Lynchburg, Va., the company has additional offices in Charlotte, Greensboro and Raleigh, North Carolina; Knoxville and Nashville, Tennessee; Greenville, South Carolina; and Richmond and Roanoke, Virginia; and captive insurance operations in Grand Cayman and the United States.