



Press Release

Scott Insurance Named a Best Practices Agency for the 23rd Consecutive Year

Lynchburg, Va., October 11, 2016 – Scott Insurance has been named a Best Practices Agency for 2016, a designation it has received every year since the Best Practices program’s inception in 1993. The agency is part of an elite group of independent insurance agencies throughout the United States recognized as employing operational excellence and best practices in the industry. Only 254 out of more than 1,800 nominated independent agencies throughout the U.S. qualified for inclusion in the 2016 Best Practices study.

“We are very proud to be recognized by Reagan Consulting and the Independent Insurance Agents of America as one of the top performing agencies for 23 consecutive years,” says Hutch Mauck, President of Scott Insurance. “This incredible honor is a testament to our employee owners’ extraordinary commitment to customer service and satisfaction.”

Each year since 1993, IIABA and Reagan Consulting, an Atlanta-based management consulting firm, join forces to study the country’s leading agencies in six revenue categories. The agencies comprising the study groups are selected every third year through a comprehensive nomination and qualifying process and awarded a “Best Practices Agency” designation. The selected “Best Practices” agencies retain their status during the three-year cycle by submitting extensive financial and operational data for review each year.

The Best Practices program was initiated by IIABA in 1993 as the foundation for efforts to improve agency performance across the country. The annual survey and study of leading independent insurance agencies documents the business practices of the “best” agencies and urges others to adopt similar practices.

About Scott Insurance

Scott Insurance, established in 1864, is one of the largest providers in the Southeast of Property and Casualty, Employee Benefits, Bonds, and Private Risk services. The company has offices in Greensboro, Raleigh and Charlotte, North Carolina; Greenville, South Carolina; Knoxville and Nashville, Tennessee; and Lynchburg, Richmond, and Roanoke Virginia; as well as Captive Insurance operations in the Grand Cayman and Vermont. Scott Insurance is a division of James A. Scott & Son, Inc.

About IIABA

Founded in 1896, IIABA is the nation’s oldest and largest national association of independent insurance agents and brokers, representing a network of more than 300,000 agents, brokers and their employees nationally. Its members are businesses that offer customers a choice of policies from a variety of insurance companies. Independent agents and brokers offer all lines of insurance – property, casualty, life and health – as well as employee benefit plans and retirement products. Web address: www.independentagents.com.

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