



For Immediate Release

Scott Insurance Ranked Among U.S. Top 100 Largest Insurance Brokers

Lynchburg, Va., July 19, 2016 – Scott Insurance has once again been named one of the Top 100 largest insurance brokers in the United States by *Business Insurance*, a leading publication in the insurance industry. Scott is ranked #67 on the 2016 list, improving four positions from last year's ranking. In its annual special publication, *Business Insurance*, ranks agents and brokers based on revenues generated by U.S.-based clients.

"Scott's continued inclusion on this list is a testament to the dedication of our nearly 300 employee owners who work hard to grow our business and to provide exceptional service to our clients," said Scott's President, Hutch Mauck. "We attribute our continued success to our culture, experience and passion for developing innovative strategies and programs customized to the needs of middle-market companies."

Business Insurance reported that Scott experienced 12.5 percent growth in 2015. This increase is representative of Scott's ongoing growth in its property and casualty insurance and employee benefits businesses as well as recent expansion into the South Carolina market.

About Scott Insurance

Established in 1864, Scott Insurance is a leader in developing smart strategies and innovative programs customized to the needs of mid-market companies. We offer property/casualty, employee benefits, captive insurance and surety bonds solutions, as well as personal risk services. An employee-owned company, we are one of the largest independent agencies in the Southeast, with offices in North Carolina, South Carolina, Tennessee and Virginia as well as Captive Insurance operations in Grand Cayman and Vermont. For 22 years, we have earned the distinction of a Best Practices Agency and have consistently been ranked among the top 30 agencies in the country by Reagan & Associates. Most importantly, we are honored that we have a client retention rate of 95%.

Scott Insurance, a division of James A. Scott & Son, Inc.

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