

Scott Insurance Ranked as 68th Largest Broker in U.S. Business by *Business Insurance*

Employee Owned



Est. 1864

On July 15, 2013, *Business Insurance* released its Special Report 100 Largest Brokers of U.S. Business, ranking Scott Insurance #68 for 2013, moving up three positions from 2012. Scott posted a 2012 revenue of \$37,654,000, a 6.9% increase from the previous year.

BUSINESS INSURANCE
SPECIAL REPORT

100 LARGEST BROKERS OF U.S. BUSINESS*
Ranked by 2012 brokerage revenue generated by U.S.-based clients

2013 rank ¹	2012 rank	Company	2012 U.S. revenue	% change
63	73	SilverStone Group Inc.	\$41,166,000	19.0%
64	65	M&T Insurance Agency	\$40,746,000	8.2%
65	63	Riggs, Counselman, Michaels & Downes Inc.	\$40,354,915	3.2%
66	NEW	The Graham Co.	\$38,248,383	6.6%
67	72	M3 Insurance Solutions Inc.	\$38,217,467	8.5%
68	71	Scott Insurance	\$37,654,000	6.9%
69	69	Moreton & Co.	\$36,481,000	2.1%
70	67	Old National Insurance	\$36,444,344	0.7%
71	75	Starkweather & Shepley Insurance Brokerage Inc. ¹	\$35,735,000	8.3%
72	79	LMC Insurance & Risk Management Inc. ¹	\$35,388,048	20.9%
73	NEW	Parker, Smith & Feek Inc.	\$35,270,000	5.5%
74	70	Andreini & Co.	\$35,000,000	(1.7%)
75	66	Corporate Synergies Group L.L.C.	\$33,000,000	(10.8%)
76	77	Robertson Ryan & Associates Inc.	\$32,476,554	7.9%

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